



ClubMahindra

Press Release
For immediate publication
January 22, 2015

Mahindra Holidays Q3FY15 Total Income up 6.7% YoY and PAT up 15.6% YoY

Mumbai, 22nd January 2015: Mahindra Holidays & Resorts India Limited (MHRIL), India's leading leisure hospitality provider announced its financial results for the quarter ended December 31, 2014 today.

Q3FY15 Highlights

Total Income at Rs. 209.6 Crore, up 6.7% YoY.

EBITDA at Rs. 50 Crore, up 22.9% YoY.

Profit after Tax (PAT) for the quarter was Rs. 23.5 Crore; up 15.6% YoY.

Commenting on the third-quarter results, Arun Nanda, Chairman, MHRIL, said, "We have begun to see the results of the efforts made in the last few quarters in the areas of process improvements and cost rationalization. I believe that this trend will continue."

Kavinder Singh, Managing Director and Chief Executive Officer, MHRIL, said, "New member additions have improved this quarter and we are on track in terms of creating 'consumer pull' for our core vacation ownership product. Our continuing thrust on creating differentiated experiences for members is helping to increase referrals from our existing members, which augurs well for our business. Work on adding new destinations is progressing well."

ABOUT MAHINDRA HOLIDAYS & RESORTS INDIA LIMITED

Mahindra Holidays & Resorts India Limited (MHRIL), India's leading player in the leisure hospitality industry, offers quality family holidays primarily through vacation ownership memberships. While Club Mahindra is the flagship brand, the other brands offered by the company are – Club Mahindra Fundays and Svastha Spa. As on December 31, 2014, MHRIL has ~178,000 vacation ownership members and operates 41 resorts across India and abroad.

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Mahindra Holidays & Resorts India Limited

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ABOUT MAHINDRA

The Mahindra Group focuses on enabling people to rise through solutions that power mobility, drive rural prosperity, enhance urban lifestyles and increase business efficiency.

A USD 16.5 billion multinational group based in Mumbai, India, Mahindra employs more than 200,000 people in over 100 countries. Mahindra operates in the key industries that drive economic growth, enjoying a leadership position in tractors, utility vehicles, information technology, financial services and vacation ownership. In addition, Mahindra enjoys a strong presence in the agribusiness, aerospace, components, consulting services, defence, energy, industrial equipment, logistics, real estate, retail, steel, commercial vehicles and two wheeler industries.

In 2014, Mahindra featured on the Forbes Global 2000, a comprehensive listing of the world's largest, most powerful public companies, as measured by revenue, profit, assets and market value. The Mahindra Group also received the Financial Times 'Boldness in Business' Award in the 'Emerging Markets' category in 2013.

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